

## Welcome

Thank you for your interest to become a training provider with Rescue 3 International.

Rescue 3 International, the world's largest provider of water and rope rescue training. Rescue 3 International was established in 1979, and since then has trained over 375,000 people in more than 50 countries through its global network of over 1,500 instructors.

Rescue 3 International, along with its Regional Directors, are now working with interested parties to extend the global Rescue 3 brand and products to the region and you have a unique opportunity to lead such development in your country.

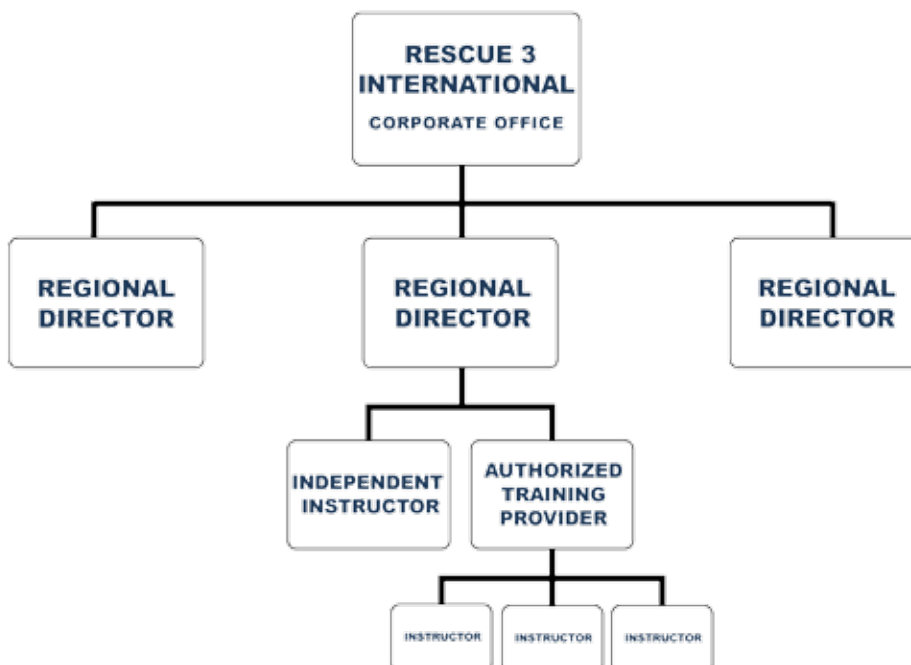
## Global Structure

Rescue 3 International is based near Sacramento, California, USA and is known as the Corporate Office. They are responsible for developing and maintaining the curriculum, student records and overseeing the regional coordination of their product. Rescue 3 International is headed by:

- Mike Turnbull, President
- Judy Turnbull, Chief Financial Officer
- Jen Miller, Vice President
- Don Miller, Director of Business Development and Brand Protection

The organization worldwide follows this culture and every instructor is seen as a valuable part of the Rescue 3 family. Rescue 3 also hosts the Rescue Source, a global online supplier of rescue equipment, from which Rescue 3 Instructors can access favorable discounts.

Recently, Regional Directors have been established throughout the globe to provide enhanced support and vision for the growing Rescue 3 brand. These Regional Directors are focused on instructor development, quality assurance and connecting potential clients with country level instructors within the region.



## Getting Started

At Rescue 3 International we work with organizations interested to offer our programs by establishing a small cadre of in-house instructors for an organization or agency to train their own employees. Once the organization can demonstrate capacity and quality, we then work to develop instructors able to teach outside students.

Typically, we provide an intensive instructor course in your country, which also gives an opportunity to ensure you have the right facilities and equipment to operate to our high standards. After the instructors have passed the initial instructor course, we allow those instructors to teach your employees while they become comfortable teaching the program. They can also student teach under an Independent Instructor or Instructor Trainer but are not able to teach students outside your organization. Then, after a period of time, your



instructors are eligible to be assessed by an Instructor Trainer to be signed off to teach outside students.

Once an organization has demonstrated sound delivery activity and quality, we can negotiate for the organization to become a Rescue 3 International Preferred Training Provider, which is the highest standard awarded to high performing providers within the global network. It is annually reviewed and only awarded exclusively to one provider in each a country or state. The appointment as a PTP usually coincides with an on-site quality assurance (QA) visit. Typically in the first year you establish in-house Agency level instructors, in year two you send your top talent to an Independent Instructor assessment (or hire an Instructor Trainer to come to your location) to become Independent level instructors, and in the third year we work with you to see if you have performed sufficiently to gain PTP status.

## Our Due Diligence

Before we enter into any arrangements, we will undertake due diligence to ensure your organization has the capacity and values we want in our global family. It is important that aspiring providers have the commitment and resources to deliver to our high standards.

## Legal Obligations

Instructors and organizations must:

- Declare any serious or significant accidents or incidents with which they have been involved
- Declare any insurance or claims for damages
- Sign an agreement protecting the intellectual property of Rescue 3 International
- Sign a non-compete agreement, valid for three years (after their last course delivered through Rescue 3)
- Instructors are also subject to criminal background checks.

## Other Obligations

1. As instructor resources are provided virtually, instructors and/or the organization must have access to high-speed internet and a DropBox Pro or Business Account.
2. Organizations need to commit to deliver courses using Rescue 3 materials to at least 100 students per annum, across their instructor group. Instructors must teach at least one course per annum as part of the instructor currency requirements.
3. Organizations need to undertake the translation of manuals, teaching aids and other materials in countries where English is not the native tongue.
4. Organizations need to commit to sending at least one instructor to the annual Rescue 3 International Instructor Conference. The Rescue 3 International Conference is hosted in alternate years between the USA and EU. Alternatively, you can attend a Rescue 3 Regional Conference if one is offered by your Regional Director.
5. Organizations need to host a quality assurance visit in-country every three years, and meet such costs and professional fees. This typically involves the Regional Director or his/her appointee observing a course being delivered and some skill assessment of instructors over 3-4 days, at US\$500 per day, plus return economy international airfares, plus accommodation/meals etc. Rates subject to change.
6. Organizations need to maintain suitable insurance for running courses, such as public liability, professional indemnity insurance, health/accident cover, medical evacuation etc.
7. Instructors and organizations need to comply with the Rescue 3 Instructor Standard and Code of Conduct which is set out in Rescue 3 International's Instructor Handbook.

## What We Provide

We provide access to use the world's most trusted brand in technical rescue training, Rescue 3. You can then purchase student "packets" which generally include a manual (on USB), training record (skill sheet), course patch or sticker, and Rescue 3 Certificate.

We provide your instructors up to date trainer packages including power point presentations, videos and activities (in English). Your instructors and organization can be listed on the [www.rescue3.com](http://www.rescue3.com) website. Instructors can also join the global Facebook groups to promote sharing of ideas across the network.

Instructors (and their organizations) can also purchase directly from the Rescue Source to access great discounts of water and rope rescue equipment, as well as opportunities to become in country distributors for Rescue Source, allowing you to be a one-stop-shop for clients and maximize your profits.

As most importantly, we offer advice on how to grow your market and run your programs safely and effectively. We also can broker instructor exchanges and guest instructors to give your program a distinct international edge, with international experts being able to teach your courses too.

## Resources

You will need the following minimum resources to run our programs effectively. These need to be in place before any instructor courses commence.

For all technical equipment, please do not vary any of the specifications when purchasing. If you are unable to source the exact equipment or are unsure, please contact us for advice.

### Rope & Water

- Classroom with whiteboard, data-projector, computer speakers, internet access and MS Power Point installed.
- Advanced First Aid kit.
- Instructor apparel: If the organisation does not have a uniform, then instructors are required to wear Rescue 3 branded apparel available from Rescue Source.
- Technical equipment and rope log books.
- Rescue 3 apparel for Instructors (jacket, cap, shirt, x2 t-shirts)

### Water courses

- Suitable Class II river location that has shallow water areas (for river crossings), deep water eddies (for spinal rolls), sections of river suitable for swimming, throw-bagging and other rescue techniques. Sections of Class I and III should also be available for introductory and advanced training.
- Raft or RDC (or similar craft) + paddles
- Water manikin (manufactured or improvised)
- Folding pruning/wood saw
- Small metal hacksaw
- Dive mask and snorkel x2
- 50m 11.5mm static rescue rope x4 (NFPA certified)
- Karabiners D or Offset D (screw or twist/triple lock gate, alloy, Min. 36kn) x 30
- Water throwbags (approx. 20m) x >18
- Snag plates or Crossline Reach x2
- Tandem prussiks x10 pairs (total 20)
- Kayak/Type IV PFDs x >18 with quick release harnesses, knives and whistles
- Kayak or climbing helmet x >18
- Tubular webbing – various lengths 2-8m, x>10 (untied/unsewn)
- Round log (or fence post round)
- Petzl ID (Rescue/Red Version) x2
- Handled ascenders x2 (suitable for 11mm rope)

## Rope courses (for courses up to 12 students)

- Full body rescue harnesses (EN or NFPA certified) x6
- 100m 12.5 mm static rescue rope (NFPA G rated) x5
- 60m 11.5 mm static rescue rope (NFPA certified) x 5
- 50-60m 10.5mm dynamic climbing rope(UIAA certified) x1
- Petzl ID descender (NFPA T rating) x 3
- Petzl ID descender (NFPA G rating) x 3
- Petzl Grigri/Grigri2 x1
- Petzl ASAP and lanyard (or similar EN certified back up device) x1
- Aztech System (mini 4:1 system) x1
- Triple lock karabiners, NFPA or EN certified, D or OffSet D, min 36kn, x30
- Handled ascenders (left) x 2
- Handled ascenders (right) x2
- Rack/brake bar descender x1
- Figure 8 descender x2
- Pick off strap (CMC or Yates) x2
- CMC victim rescue harness x1
- Basket stretcher/litter
- Litter spider/lifting harness
- Dog lifting harness (optional)
- Quick draw slings (approx 7cm sewn webbing slings) x2
- Sewn tandem prussiks (i.e. Sterling) sets x10 (total 20)
- Edge protection tubes/mats
- CMC ascending sling (combined etrier/daisy chain) x2
- Rigging plates (min 36kn) x2
- Anchor plates x3
- Anchor plate pins x10
- Sledge hammer x1
- Tubular webbing – various lengths 2-8m, x>10 (untied/unsewn) or roll of webbing (100m)
- Single sheave prussic minding rescue pulleys x6
- CMC or Petzl Kootenay (knot passing) Pulley x1
- UIAA or NFPA rescue helmets x10
- Long wooden poles (2.5m long x >60mm diameter)
- Rappel/lightweight leather gloves x10



- Tower Rescue Providers
  - Petzl MGO connector x4
  - Petzl Y Absorbica x2
  - Petzl Roll Cab x1
- Recommended:
  - Rocks Exotica Enforcer Load Cell
  - Arizona Vortez or similar A frame/tripod

## Still Interested?

This document has been developed to help you make an informed choice about establishing a Rescue 3 program in your country. As the world leader in, and the largest network of water and rope instructors, we expect a high standard from any of our providers and instructors.

Moving forward, we would expect aspiring organizations to provide a short concept paper (2-4 pages) outlining:

- Your organization's status, history and vision
- What you plan to do with the Rescue 3 program in your country
- Outline your connections with government, rescue agencies and the recreational industry
- Provide an overview of some of the likely instructors, including their qualifications
- Identify what markets you intend to develop or have confirmed interest
- Declare any issues that may affect your interest such as historical accidents and/or fatalities
- What value you will bring to the Rescue 3 global network
- Any conflicts of interest
- Identify any local partner organizations/agencies
- What timeframe you have for developing and offering Rescue 3 in your country
- Contact information including email, Skype address and websites

**Please send your concept paper in confidence to:**

**Rescue 3 International**

11084 Jeff Brian Ln,  
Wilton, CA 95693  
Attn: Mike Turnbull  
**info@rescue3.com**

## What are the benefits of joining us?

- Demonstrate international best practice
- Being part of the world's largest network of rope and water rescue instructors
- International recognition and certification of students
- Unparalleled student resources including manuals, skill-sheets, certificates and patches/stickers
- Student records all recorded for verification and copy requests
- Fully developed teaching resources (guides, power points, videos)
- Support, mentoring, technical advice and quality assurance
- Maintained up to date curriculum, developed by world experts
- Save \$ thousands in design costs
- Quality instructor development process
- Surge capacity support from other RQ3 providers for those large contracts
- International conference, exchange and training project opportunities for instructors
- Bulk purchase discounts on student packets for Preferred Training Providers.
- Discount on Rescue Source equipment purchases ([www.rescuesource.com](http://www.rescuesource.com))
- Avoid organizational political and reputation risk of self-appointing instructors
- Immediate capacity to offer other rescue courses through our local partners